



# EASTERN PENN SUPPLY

Quality Products, Great Prices and a Couple Laughs

January 2017



By "Jammer" Don Conyngham

Opinions expressed in the Chatterbox are solely the responsibility of the author and do not reflect the opinions of the Management, Employees, or Owners of Eastern Penn Supply. If for any reason you feel the need for slings and arrows, please direct them at the face pictured above. Since healthy debate is always a good thing, you may e-mail Jammer at dconyngham@easternpenn.com

Chatterbox

Dear Valued Customers, Vendors and Business Partners,

I am pleased to announce that effective Thursday, December 1, 2016, Eastern Pennsylvania Supply Co., headquartered in Wilkes-Barre, PA, a division of W. H. Conyngham & Co. Inc., has entered into a definitive agreement of sale to Hajoca Corporation of Ardmore, PA, whereby Hajoca Corp. (aka Hajoca), will acquire certain assets of Eastern Pennsylvania Supply Co. (aka EPSCO). At this time, we expect to close this transaction on Monday, January 23, 2017. The terms of this transaction, by mutual legal agreement, will not be disclosed.

EPSCO is a family-owned wholesale distribution firm in plumbing, heating, and electrical goods. It was founded in 1889 and services generally the northeast quarter of Pennsylvania with eleven (11) branches.

Hajoca is also a family-owned corporation, founded in 1858, with hundreds of locations across the United States. EPSCO has cultivated a strong relationship with Hajoca over the last several years and we see this as an excellent strategic and geographical fit for both parties.

We expect to continue and most certainly improve the same high level of service to our most valued asset – you, our customers -- and want to thank all of you for your friendship, support, and business. Post-transaction, Ren Schuler, Vice President/Operations will continue as Region Manager of Hajoca EPSCO region and Joseph Kerestes, Vice President Finance as Operations Manager. George Conyngham and Donald Conyngham will continue to be available for consultation as needed, but have elected to distance themselves from day-to-day operations. We want to assure you this will be business "better than usual".

Sincerely,  
  
George G. Conyngham, Jr., President

File under "Things I would like to understand..." Why does it take an average of 19 minutes for an ambulance to get to your house, but 15 minutes for a pizza? If the fats in your pizza strokes you out, is the overall time 33 minutes?... When I was at the bank this morning I noticed the vaults doors wide open, but the pens chained to the desk? Wouldn't it be better if thieves stole the pens and left the money? ... Why do hotdogs come in packs of 10 but buns in packs of 8? That dilemma would only bother us 1<sup>st</sup> world citizens; in too many countries people would be incredibly thankful they got a hot dog, should we be?



As I enter retirement I have a few random thoughts to share on it.

- 1) Money isn't everything, but it sure helps make sure your family stays in touch...
- 2) I see where the "World's Oldest Person" died *again*, I don't want to say 'conspiracy', but I'm getting very suspicious...
- 3) I notice the older we get the more time we spend reading the Bible, I finally figured it out; we're all cramming or our finals!....
- 4) No wonder old guys don't know if they're coming or going, their Doctors have them on Viagra, and prune juice!...
- 5) If you're older and worry no one keeps in touch, skip a few of next month's payments; you'll be amazed how fast people start calling you!...
- 6) If you give up all your vices, you may not live to be 100, but it will sure *seem* like it!...

- 7) Getting older may suck, but it sucks less than not getting any older!
- 8) Inside every old person is a young person saying "What *freaking* happened?"

**Listen to our elders, I mean; stop, sit, listen! They are the ones** who built our world, survived the Great Depression, fought WW-II, went to the moon, saw air travel go from fiction to reality, increased the world's food supply by 50% (so us baby boomers didn't all starve), and increased the average life expectancy from 43 to 78. They defeated Communism and Totalitarianism, and preserved democracy. They've made, and learned from mistakes we haven't even dreamed of. If you think a *Google Search* can give you answers, try an hour talking to an 85 year old someday soon... but make it real, real soon.



**The next "More Dumb Criminals" story; CBS news in Port St. Lucie, Florida,** reported James Walsh tried to do some five finger discount Christmas shopping at the Wal-Mart. Walsh waited until store security was occupied, then made a break for the door with a 58" flat-screen Hi Def TV. He ran into Sheriff's Office Deputies entering the store with under-privileged kids for their annual "Shop with a Cop" day; Oops #1. Deputies had him trussed and in custody in "rodeo time" (8 seconds). Then when they asked Walsh why he was stealing the TV, he replied "well I got away with one yesterday!" A quick inventory soon proved that he almost had; Oops #2. Walsh has been charged with Grand Theft, and resisting officers during a felony. It's a shame he couldn't be charged with being "Stupid in front of children", too.



**"Stand for our Flag, kneel for our fallen" stats; So far in 2016** there have been 13 US troops KIA Afghanistan, 2 KIA Iraq, and 64 Law Enforcement Officers murdered on duty. Whether they man the Thin Blue Line or a Combat Operation in the War Zone, our people in blue and green all deserve our support. If you are one of them, thank you for your Service! When you see a cop, or someone in the armed forces, thank them. Sadly enough yours might be the last kind word they hear.



**I have a grandson in Boston who calls me his "Cheddar Cheese Grandpop",** a Granddaughter in Albuquerque learning to ride horseback, a Grandson in Texas who loves going off roading, a Granddaughter in Boston who wants to be a princess, and a Granddaughter in Maryland who I missed learning how to walk early in December. My beautiful Joy and I have a bucket list longer than my arm of places to go and do and see. This time I cannot say "we'll talk next month", but please don't think of me as gone, think of me as on temporary assignment elsewhere. and to my readers for providing the single most rewarding part of my 45 year career, or your cheers and occasional criticism, for being so patient while I labored to make a point, thank you and God Bless, This is "Jammer" Don, signing off one last time ~~



My beautiful Joy

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